



DAVID NAZARYK
MANAGING DIRECTOR
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David has developed much of Trammell Crow Company's portfolio in Southern California since joining the company in 1996. He also manages the operations of the group. He is responsible for sourcing, underwriting, financing and developing office and industrial projects throughout the Southern California region. While at TCC, David has successfully master planned 10,600,000-SF and developed 6,000,000-SF of office and industrial projects throughout Southern California.

Through his relationships with the brokerage network, governmental officials and capital partners, David has seamlessly and successfully completed some of the largest and most complicated projects within the TCC national portfolio. He has structured and documented numerous development projects with TCC's existing investment relationships and has forged new ones for the company. He is also highly regarded in the company for his unique ability to craft and execute complicated built-to-suit projects. His reputation is one of over-delivering on his promise and providing maximum returns on a variety of real estate development projects, including public-private partnerships. His efforts have been recognized locally and nationally by colleagues through NAIOP Best Project, NAIOP E-commerce Project of the Year, San Gabriel Valley Best Developer and numerous other awards.

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Newport Beach, CA – 1996 to Present

Managing Director

- Successfully master planned 10,600,000-SF and developed 6,000,000-SF of office and industrial projects throughout Southern California. Established land use designs and/or development plans through selecting, supervising and directing required consultants.
- Negotiates with cities and other governmental agencies to obtain appropriate development mix, entitlements, and land use design standards.
- Effectively markets specific projects such as land, speculative development or build-to-suit, for lease or sale.
- Coordinates all stages of off-site and on-site construction. Provides value engineering through construction experience and local consultant expertise.

Catellus Development Corporation – 1983 to 1996

Project Director

- Responsible for initiating, implementing and completing real estate development activities in Southern California. Managed the design, construction and disposition of 36 buildings totaling nearly 3,000,000-SF. Negotiated and concluded nearly 1,200,000-SF of build-to-suit for lease or sale transactions and several million square feet of lease transactions.

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Member, National Association of Industrial and Office Properties (NAIOP)

Member, Urban Land Institute

Developer Associate Member, Society of Industrial and Office Realtors (SIOR)

EDUCATION & CREDENTIALS

B.A., Evangel College, Springfield, MO