



MICHAEL S. DUFFY
CHIEF OPERATING OFFICER

2100 MCKINNEY AVENUE
SUITE 800
DALLAS, TX 75201
PH: 214.863.3315
FX: 214.863.4493
MDUFFY@TRAMMELLCROW.COM

Michael S. Duffy serves as Chief Operating Officer for Trammell Crow Company. In this role Mike oversees asset management and TCC's investment approval process, marketing and communications, human resources, finance and legal/risk management activities. He is also responsible for tracking investment performance and assisting with the capitalization of investments. Mike joined TCC in October 2000 and as Senior Managing Director had previously served as head of TCC's Investment Management Group, National Director of Investment Services and head of TCC's National Accounts group. Before joining TCC, Mike was a Managing Director at Principal Financial Group, where he established a centralized acquisition and disposition function for the Company. Prior to that, he oversaw all asset management activity of Principal's real estate equity portfolio throughout the Northeast, Mid-Atlantic and Central regions.

PROFESSIONAL EXPERIENCE

Trammell Crow Company – 2011 to Present – Chief Operating Officer – Dallas, TX
2004 to 2011 – Senior Managing Director, Investment Management
2002 to 2003 – Senior Managing Director, National Accounts
2000 to 2002 – Senior Managing Director, National Director Investment Services

Principal Financial Group – 1990 to 2000 – Managing Director – Des Moines, IA

The Balcor Company – 1983 to 1990 – Vice President, Development – Skokie, IL

Urban Investment & Development Company – 1981 to 1983 – Chicago, IL

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

Urban Land Institute
TCC Executive Committee
TCC Investment Committee
Social Venture Partners – Dallas
Notre Dame Alumni Club - Dallas
Education Opens Doors
Advisory Board
St. Mary's of Carmel
School Board

EDUCATION & CREDENTIALS

M.M., Kellogg Graduate School of Management, Northwestern University
B.B.A., Finance, University of Notre Dame