

## PROFESSIONAL PROFILE



**DILLON CHAPMAN**  
**SENIOR ASSOCIATE**  
2800 POST OAK BLVD  
SUITE 400  
HOUSTON, TX 77056  
PH: 713.963.1029  
DCHAPMAN@TRAMMELLCROW.COM

Dillon is a Senior Associate in the Houston office of Trammell Crow Company. He is responsible for identifying, analyzing, and originating ground-up development and value-add investment opportunities in the office and multi-family sectors. Dillon is also engaged in market analysis, underwriting, due diligence, financial modeling, capital structuring, lease analysis, and asset dispositions.

Dillon previously worked for Cushman & Wakefield's London office, where he served as an Analyst in their Healthcare Capital Markets group. He began his real estate career in 2014 as a Research Coordinator with CBRE's retail leasing teams in the Washington, DC market. In 2015, CBRE transferred Dillon to its UK Capital Markets division as an Analyst, where he was focused on dispositions across the senior living, primary care and acute care sectors. Prior to entering real estate Dillon completed the Teach For America program.

Dillon holds a Bachelor's degree from the University of Virginia and in 2014 he completed the Certificate of Corporate Finance Program at Georgetown University. Dillon is also fluent in Spanish. He is actively involved in multiple office and community organizations, serving as a member of ULI (Urban Land Institute), and NAIOP (National Association of Office and Industrial Properties).

### EXPERIENCE

Trammell Crow Company – Houston, TX, 2017 to Present  
Senior Associate

Cushman & Wakefield – London, UK, 2016 to 2017  
Analyst - Healthcare Capital Markets

CBRE – London, UK, 2015 to 2016  
Analyst - Healthcare Capital Markets

CBRE – Washington, DC, 2014 to 2015  
Research Coordinator - Retail Leasing

### VALUE TO CLIENT

Dillon is dedicated to executing the comprehensive disciplines required of building development to ensure the client's objectives are met and successfully result in a sustainable and impressive outcome.

### EDUCATION & CREDENTIALS

University of Virginia, BA - Phi Beta Kappa  
Georgetown University, Certificate in Corporate Finance Program

### PROFESSIONAL AFFILIATIONS/COMMUNITY INVOLVEMENT

National Association of Office and Industrial Properties (NAIOP) - Member  
Urban Land Institute (ULI) - Member