



GRADY HAMILTON MANAGING DIRECTOR

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Grady Hamilton serves as a Managing Director and head of Trammell Crow Company's Midwest Business Unit. He is responsible for the overall performance of the Business Unit, including identifying new development and investment opportunities throughout Chicago, Minneapolis and the Upper Midwest. Under Grady's leadership, TCC's Midwest Business Unit is responsible with over \$250MM in development, including more than 1,000 apartment units across seven luxury market-rate projects, one NAIOP-award winning speculative industrial building, and one value-add industrial acquisition.

A 19-year veteran of the commercial real estate industry, Grady previously served as Vice President, General Manager of Opus North Corporation, where he oversaw the company's development operations across all product types in Chicago. While with Opus North, Grady developed four Class A office buildings totaling more than 650,000 square feet, covering both speculative and build-to-suit projects. Among these projects, Grady completed several significant lease transactions to tenants such as Solo Cup Company (133,000 SF), DeVry, Inc. (175,000 SF), Dover Corporation (70,000 SF), Mead Johnson Nutrition (67,000 SF), and AIG (119,000 SF) and twice accepted NAIOP Chicago's Suburban Office Development of The Year Award on behalf of Opus North Corporation.

PROJECT DEVELOPMENTS

FOUNDRY

164 units, mixed-use in
Minneapolis, MN

MIDTOWN BUSINESS CENTER

185,470 SF Industrial
development in Roseville, MN

TRI-STATE PARKING GARAGE

933-stall, four-level parking
garage in Lincolnshire, IL

JUNCTION FLATS

182 Apartments in Minneapolis,
MN

MIDTOWN SQUARE

138 Apartments in Glenview, IL

ARCATA

165 Apartments in Golden
Valley, MN

THE ISLAND RESIDENCES

174 Apartments in Minnetonka,
MN

PARK 205

115 Apartments in Park Ridge,
IL

MAPLE & MAIN

115 Apartments in Downers
Grove, IL

PROFESSIONAL EXPERIENCE

Trammell Crow Company – Chicago, IL – 2010 to Present
Managing Director, 2016 to Present
Principal, 2010 to 2015

Opus North – Chicago, IL – 2005 to 2010
Vice President, General Manager

Lander Group – Minneapolis, MN – 2002 to 2005
Development Manager

Cresa Partners – Minneapolis, MN – 2000 to 2002
Associate

EDUCATION & CREDENTIALS

Miami University, Bachelor of Science, Engineering Management, 1997

PROFESSIONAL AFFILIATIONS/COMMUNITY INVOLVEMENT

Director, Emeritus Board – National Association of Industrial and Office Properties (NAIOP) – Chicago Chapter
Past President – National Association of Industrial and Office Properties (NAIOP) – Chicago Chapter (2014)